



## JOB VACANCY

### Operations Finance - Profitability Analyst

We have an exciting opportunity for a Profitability Analyst to join a dynamic Operations Finance team. We're only looking for the best people to join our tight-knit team and contribute to its success. Strategically important and central to the success of the business, this unique role is varied and offers plenty of opportunity for personal development and achievement.

Castle Water is the leading independent water retailer in the UK, supplying more than 570,000 Supply Points across England and Scotland. Castle Water is the leading supplier in London and the Thames Valley, South East England and Portsmouth, and one of the 5 largest suppliers in Scotland.

Castle Water has a track record of providing excellent customer service, and of developing innovative approaches to utility supply. We developed the first affinity partnership in the water sector, pioneered online switching by customers, and were the first company to transfer customers in England. We have more 5\* reviews on Trust Pilot than all other water retailers combined. Our values include treating customers fairly and maintaining an open-door approach with our regulators.

Our head office is based in Blairgowrie in Northern Perthshire, within easy commuting distance of both Perth and Dundee, and equidistant between Edinburgh, Glasgow and Aberdeen – a location which provides excellent opportunities for a range of activities, from golf and fishing to mountain biking and skiing.

### Key Responsibilities

As a key member of the team, you will:

- Review, understand and communicate key gross margin trends and provide business insights
- Create robust, multi-layered reporting for all levels of the Business
- Provide clear communication on business impacts with clarity to all levels of the business
- Create Exception reports designed to drive commercial opportunities in the business
- Support Business Unit owners with regular Gross Margin Financial analysis
- Bring clarity to reporting Gross Margin Financials, despite having a complex and diverse range of customers
- Manage, organize, validate, develop and refresh large quantities of data
- Liaise with the Settlements team to set up a profitability forecast
- Develop market and regulatory expertise to unlock commercial opportunities
- Manage data and reports within tight deadlines and timeframes
- Support Corporate Finance Team with Annual audit process
- Perform ad hoc data analysis to support a rapidly growing business

## Key Skills and Experience

Essential for the role:

- Educated to degree level or equivalent (relevant subjects would include Finance, Business, Economics etc)
- Must be a strong team player, with the ability to work collaboratively across functions and departments
- Must have strong communication skills, formally and informally, as well as written and verbal, with the ability to communicate complex concepts or data in meaningful way
- Ability to work under pressure and to meet tight deadlines
- Must have strong logical and analytical skills; an inherent problem solver
- Highly numerate with strong analytical skills
- Experienced Microsoft Excel user with moderate to advanced skills
- Knowledgeable about and skilled in Microsoft office (Outlook, Powerpoint)
- Experience in analysis, data analysis or variance analysis - in working with large data

Ideal candidate would additionally have:

- Educated to Degree/Masters/MBA level or equivalent (relevant subjects would include Finance, Business, Economics)
- Experience of working with profitability, revenue, cost of goods & margins
- Experience of working with large sets of data
- Experience of working with customer segmentations, and developing analysis tailored to different types of customers
- Experience of communicating Financials with senior management
- Experience and skilled in use of Power BI (or equivalent)
- Flexible in your approach with the ability to prioritise your own work and that of others
- Experience of working in a Utilities sector, ideally the Water Industry

## How to apply

If you have the drive, experience and skills to support our continued success, send your CV together with a covering letter to [careers@castlewater.co.uk](mailto:careers@castlewater.co.uk). We look forward to hearing from you.

Innovation and knowledge sharing are part of our everyday experience. We invest the training and support you need to succeed and deliver the excellent service our customers expect. We offer an attractive base salary, pension scheme, life cover and 28 days paid holiday.